

Giulian Etingin-Frati

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WORK EXPERIENCE

Pre-doctoral Research Fellow

Since 8/2023

University of Zurich - Switzerland

- Worked under the supervision of Dr David Dorn on a number of projects covering different aspects of labour economics
- Independently conducted data analysis on large datasets of both administrative and simulated data using STATA, R, and MATLAB
- Utilized complex empirical methods, including Fixed Point Algorithms, to address data-related challenges and improve research outcomes
- Participated in the recruitment process by reviewing applications for new positions, contributing to team growth and development

Consultant

5/2023 - 7/2023

Council on Economic Policies - Switzerland

- Reviewed legal documents in English, French, and Italian and analysed tax data to assist in the compilation of the Global Tax Expenditures Transparency Index (GTETI)
- Conducted country-based tax analyses for Ministries of Finance and tax administrations
- Contribution recognised in the [GTETI companion paper](#)

Research Assistant

10/2022 - 7/2023

Stockholm School of Economics - Sweden

- Worked with Dr Pamela Campa on topics relating to environmental and gender economics, with specific focus on the US
- Tasks included contributing to both research papers and blog posts, conducting literature reviews, data collection and cleaning (especially of US census and environmental data), and empirical analysis in R and STATA

Senior Consultant

5/2019 - 5/2021

Consultant

9/2017 - 5/2019

EY - UK

- Advised private sector clients on supply chain optimisation, particularly regarding the impact of geopolitical developments on indirect taxation
- Conducted extensive research in EU and international law as well as jurisprudence and Free Trade Agreements to ensure client compliance and benefits
- Designed and implemented data visualisation solutions using PowerBI and Tableau to help clients understand complex trade flows, risks, and savings opportunities
- Maintained large datasets with both client and external data (e.g. UN Comtrade, Eurostat) to ensure production of high-quality deliverables

EDUCATION

MSc Economics **2021 - 2023**

Stockholm School of Economics

- Specialisation: Applied Economic Analysis - Data Analytics track
- Final GPA: 4.34 / 5

Associate Chartered Accountant **2017 - 2021**

Institute of Chartered Accountants in England and Wales (ICAEW)

- Completed the 15 exams (covering Accounting, Tax, Law, and Assurance) required for admission to the ICAEW as a Chartered Accountant

BSc (Hons) Political Economy **2014 - 2017**

King's College London

- Graduated with First Class Honours
- Dissertation focus: Welfare programmes available for domestic workers displaced by Free Trade Agreements in the US, the EU, and South Korea

PUBLICATIONS

Papers

Bagues, Manuel; Campa, Pamela; Etingin-Frati, Giulian (2023) : Gender Differences in Cooperation in the U.S. Congress? An Extension of Gagliarducci and Paserman (2022), I4R Discussion Paper Series, No. 75, Institute for Replication (I4R).

Master's Thesis

Mind the Gap: Quantifying fraud on Swedish exports using bilateral trade asymmetries

Blog posts

FREE Network: Environmental Enforcement in the EU: Insights from Administrative Cases in the US

AWARDS

2023

Christiaan Huygens Reproduction and Replication Prize for best reproduction of a recent empirical paper from the Institute for Replication (USD 1500)

OTHER

Programming STATA, R, Matlab, Python (beginner), L^AT_EX, Github, LyX

Languages English (native), French (fluent), Italian (working proficiency), German (beginner)

Citizenships Canada, United States, Lithuania